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Sarah Shell, Jones Lang LaSalle

The transaction that stands out for keen sailor Shell was acting for Axa Real Estate Investment Managers on 60 London in Holborn when Amazon prelet the whole building, a deal that highlighted the acceptance of the location by TMT (technology, media, telecoms) occupiers. Shell says that acting for the Canary Wharf Group has also been extremely exciting recently, and that her business approach is underpinned by integrity and honesty.

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Andrew Parker, Cushman & Wakefield

Having joined from CBRE 18 months ago, Parker is already bringing in the business; wins include being appointed on Brookfield's 600,000 sq ft Principal

Place scheme and Union Investment's signing for 150,000 sq ft at Finsbury Circus House, both in the City of London. He describes his approach as "a partnership between agent and client", and outside work has a passion for climbing, most recently tackling Mont Blanc.

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Jonathan Evans

Rumour has it that West End leasing pro Evans is about to go client-side. He is certainly leaving Jones Lang LaSalle later this year. But in the meantime, "uncle Jonathan" is still up there with the best. One career highlight was selling 8 Cromwell Place, South Kensington, to Michael Squire and then leasing his existing offices within 48 hours to Hugh Grant and his then-business partner Liz Hurley for their production company. "Best viewing I have ever

done," he says. "I also acted for Margaret Thatcher in acquiring the offices for the Thatcher Foundation."

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Mark Kleinman, James Andrew International

Chelsea season-ticket holder Mark Kleinman has worked on some of London's largest occupier deals, including Ogilvy & Mather's signing of 225,000 sq ft at Sea Containers House and the London School of Business and Finance's leasing of 200,000 sq ft across seven buildings. His winning approach is to give the same treatment to a requirement of 200,000 sq ft as to one of 2,000 sq ft.

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Jeff Pearey, Jones Lang LaSalle

Pearey has been involved in some of the north-east's highest-profile deals, most recently the first prelet in Leeds since the downturn to Shulmans at Number 10 Wellington Place. He also sealed DWF's 35,000 sq ft letting at Bridgewater Place, Leeds. The keen runner, skier and walker attributes his success to "treating each instruction like it's your own property; giving clear, reasoned advice and maintaining integrity". His youngest daughter, Mabel, qualified as a chartered surveyor last year.

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Mark Webster, Cushman & Wakefield

Mega-sheds are Webster's speciality. In 2013 he advised on more than 11m sq ft of transactions, including the acquisition of a 670,000 sq ft unit for Marks & Spencer in Sheffield. He can regularly be found in the stands at Northampton Saints telling anyone who will listen that he could play better in his day.

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Michael Raibin, Hatton Real Estate

Raibin may well be one of London's best-dressed property agents, but he is a dab hand at doing office deals with creative and "techie" tenants too. Having had a 10-year tenure at Richard Susskind & Co, mad spurs fan Raibin and two colleagues took the City Fringe by storm when they launched Hatton Real Estate in 2010.

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Cameron Stott, Jones Lang LaSalle

Two deals stand out above the rest for Stott. After working on Edinburgh Park for 20 years, he advised on its sale to Parabola last year. Then there is the Haymarket site also in Edinburgh, sold to Tiger in 2006 and now being developed as a 400,000 sq ft office scheme. His advice? "The only thing holding you back is your own ambition!"



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George Roberts, Cushman & Wakefield

Passionate Liverpool supporter Roberts has advised on a number of London's biggest lettings; in 2013 Ogilvy & Mather's signing of 220,500 sq ft at Sea Containers House was London's largest-ever deal for an advertising firm, while Amazon's 210,000 sq ft at 60 London was also in the top 40 deals of the year. Roberts focuses his team's efforts on tech media firms, spotting a high-growth sector.